

REGIONAL REPORTS

(Continued from page 8)

Central New York District

Among the members of the M. I. T. Club of Central New York, comprising men in Syracuse and nearby towns, fifty out of fifty-two subscribed \$12,303, the percentage of subscribers being ninety-six per cent. Of those outside of the M. I. T. Club of Central New York, located throughout the entire central section of the state, seventeen out of fifty-five subscribed a total of \$1904 or thirty-eight per cent. The grand total therefore is sixty-seven men out of the ninety-seven subscribing \$14,216 or ninety-six.

The committee around Syracuse consisted of Robert W. Swift '95, Chairman, assisted by H. W. Jordan '91, H. N. Burhans '07, B. Torrey '12, C. G. Tufts '01, H. H. Kennedy '05, J. L. Curtis.

The men outside of the state were looked after by J. S. Barnes and W. E. Hopton.

New Haven District

A. T. Hopkins '97, headed the New Haven Committee, assisted by H. M. Wilcox '05 as Vice-president, Roy Parcell as Secretary, and Edgar W. Taft '13, as chairman. The following were members of the committee: Stewart M. Boyd '18, John C. Bradley '07, Howard A. Morrison '14, George Nichols '95, Edwin Pugsley '11, F. G. Purington '15, Edgar W. Taft '13, E. A. Teeson '15.

All the Technology men in the district were divided proportionately between the members of the Committee, and every man has been seen and reported on. With very few exceptions, the men in the district have subscribed what they could to the fund, and in most instances generously. A number of committee meetings have been held, and one dinner at which Dr. MacLaurin, Everett Morss '85, and Merton L. Emerson '04 were present as speakers. This dinner was of great value in the campaign. Some work has been done toward obtaining contracts.

In addition, Wm. W. Gaylord '06 was appointed as committee man for Torrington and H. D. Strong '03 was committee man for Winsted. For New London the following men were appointed: Frederick S. Hitchcock '97, Chairman, Samuel P. Hunt '95, Richard J. Favorite '14 and Harry R. Tisdale '11.

"All these men have done good work with varying degrees of success. Torrington and Winsted are cleared up. New London nearly so," was Mr. Hopkins' report.

Cleveland District

The Cleveland work was headed by Mr. R. B. Wallace '98, as Chairman. Early in October Mr. Richards '84 and F. A. Smythe '89, sub-divided the Cleveland work into the "Give" and "Get," Mr. Richards taking the latter.

Mr. Smythe organized this campaign by sub-dividing the number of men in Cleveland into classes or groups of classes and assigning an active Technology man to personally solicit these men for subscriptions. The assignments were made as follows: Below '90, Max Hellman '96 and Frederick Metcalf '90. From '91 to '00 inclusive, Carroll Brown '99, Stanley Motch '99, Charles E. Stamp '96 and Tyler Carlisle '10. From '01 to '19 inclusive, Carl B. Rowley '12, Allen A. Gould '10, Donald O. Dunn '16 and Thomas P. Kelly '18.

Every Friday these men met and reported to Mr. Smythe on their activities. Every Technology man in Cleveland was reached.

Mr. Richards together with Mr. R. B. Wallace '98 and George Merryweather '96, did exceptionally good work in covering the manufacturers on the "Get" side of the campaign.

New Hampshire District

The regional work of New Hampshire was carried on by the officers of the Technology Club of New Hampshire, E. W. Rollins '71, President; N. S. Bean '94, Vice President and W. D. Davol '06, Secretary and Treasurer, and it consisted in supplementing by mail the efforts of the class committee and following this by personal appeals from a selected list of Alumni.

New York

The drive in New York was initiated by Doctor MacLaurin at a dinner at the Technology Club in October when all the men named by him responded to his request to form a Committee and proceed with the work.

A meeting of all Technology men in New York and vicinity was called by the chairman, William H. King, at which Doctor MacLaurin, Mr. du Pont, Mr. Emerson and Mr. Stubbs outlined the needs of the Institute and stated "Mr. Smith's" offer.

The Technology Club gave its writing room and contributed materially to expenses. A committee for each class was appointed and instructed that personal solicitation was essential and a Publicity Committee and a Who's Who Committee were formed for general work in obtaining subscriptions. George C. Gibbs '00 was made Director in daily charge and a competent office assistant and a stenographer were supplied.

Meetings of class leaders were held Monday evenings, at which reports were made and during the first weeks inspiration was given by speakers including Mr. Emerson, Mr. Litchfield and Mr. Morss. The committee was in daily communication with Boston and received material assistance from reports of progress throughout the country. During the last three weeks it was apparent that the plan of personal solicitation was most successful. At the present writing the subscriptions are over sixty percent and total \$701,524 from 1,057 subscribers, apart from contracts. Great credit is due to individual work of the leaders and a substantial aid has been the use of the Club for class luncheons and dinners.

In addition to successfully terminating the drive, the work has revived

class associations, extended friendships and united the alumni in their regard for the Institute.

Dayton District

The Dayton Committee was organized immediately after endowment plans were perfected, with the following members: Charlton D. Putnam '08, J. E. Barlow '05, Harry B. Canby '02, Frank B. Heathman '98, Geo. H. Mead '00, Walter Wuichet '89, K. C. Grant '02, Frank Hill Smith '02, and Chas. H. Paul '96, Ex-Officio.

The committee started to work immediately and has held weekly meetings since the beginning of the campaign. The total collections credited to this committee at the present writing are: \$6,355 from Technology men and \$525 from others.

Of the local members of the Technology Club, eighty-seven per cent. have contributed and it was proposed to turn in a report with 100 per cent. contributed by tonight.

Waterbury District

The absence of Mr. Darragh de Lancy, chairman of the Waterbury committee, who had to be out of the city most of the time, left the local details of the campaign in the hands of Carl F. Northrup '06, and John Bradley '07. Repeated canvass was made of the Technology men in the district whose names were furnished from Cambridge. In addition Mr. de Lancy either saw personally or corresponded with large manufacturers in the effort to place a number of contracts under the "Technology Plan."

Chicago District

Frederick K. Copeland '76, chairman of the Chicago Regional Committee, and a member of the Alumni Committee on the Endowment Fund, is president of the Sullivan Machinery Company and of the Western Society of Engineers. He directed the work in Chicago and was instrumental in securing a number of contracts and a large number of individual subscriptions. He graduated from the Institute in Civil Engineering in 1876.

The other members of the Illinois committee were: Samuel M. Felton '73, Theodore W. Robinson '84, D. A. Tomlinson '12, L. A. Ferguson '88, G. P. Palmer '04, J. L. Shortall '87, W. H. Merrill '84, G. H. Lukes '93, W. T. Blunt '74, H. S. Pardee '09, Risdale Ellis '09, J. M. Frank '07, H. A. Pemberton '03, F. F. Fowle '99, P. W. Moore '01, H. B. Harvey '06, F. D. Chase '81, George B. Jones '05, Joseph H. Brown '03.

Fall River District

When the Alumni Committee for the Endowment Fund was organized and Fall River was designated as a District, the Technology Club of the city of Fall River came to life again after two years of inactivity, due to the war. At the first meeting of the Club, George Gibbs '00 who was a guest, told what he did in France, and outline the Endowment Fund Campaign. This was followed later by a meeting on November 24th, at which Doctor MacLaurin came down and addressed the Club and its guests.

A Committee from the district was appointed which consisted of the following: C. H. Warner '89, Nathan Durfee '89, R. P. Borden '86, Gordon Thatcher '01, Arthur Hirst '13 and L. L. McGrady '17. The members of this Committee interviewed every Technology man in Fall River and results were very satisfactory. Mr. Durfee and Mr. Borden specialized on the Contract Form with the Textile Corporations of the city and were able to sign up quite a few.

Most of the work in towns outside of Fall River was done by correspondence, which was not quite satisfactory as personal interviews, but due to many activities of the Committee members, it was the only course possible in the time allowed. The class committees have been very active and most or nearly all of the men have been approached.

The largest individual subscription was \$5,000 of which there were two, and two \$3,000 subscriptions. One contract signed by the committee was for \$20,000.

At the time of this report the city of Fall River has contributed \$16,040 from twenty-one Alumni and \$295 from seven undergraduates. This represents sixty-two percent of the total Alumni of the City and eighty-two percent of the undergraduates of Fall River. A total of \$32,000 has been acquired in contracts from corporations in the Spindle City and \$1,525 from Non-Technology men.

In the District as a whole, which includes Attleboro, Bridgewater, Dighton, Duxbury, Easton, Fall River, Kingston, Mansfield, Middleboro, Norton, Plymouth, Raynham and Taunton \$24,906 has been contributed \$21,416 from forty-nine Alumni and \$1780 from thirty-six undergraduates and six non Technology men. This represents forty-six percent of the total Alumni of the district and about seventy-nine percent of the undergraduates.

JORDAN MARSH COMPANY

Now going on in our Men's Section, Street Floor—Main Store

Our Great Mark-Down of Men's Overcoats

Every Overcoat in Stock at a Saving

All marked down to these low prices:

24.50, 29.50, 34.50, 38.50, 42.50, 47.50
52.50, 67.50

Many Society Brand are included in these Mark-Downs

There are many patterns in plain gray, brown, blue and many attractive mixtures. The fabrics are all dependable in every way.

Ulsterettes, Belt-all-Around Overcoats, Box-Back Overcoats, Ulsters, Half-Belt Overcoats, London-Made Overcoats and Velvet Collar Chesterfields

Every Youth's Overcoat in Stock Marked Down

22.50, 25.50, 29.50, 33.50

These low prices on Youths' Overcoats will appeal to the younger men. Here are opportunities to get good, warm, snappy models at a saving that is always welcome.

Men's Motor Apparel Marked Down

MEN'S RACCOON COATS, natural dark skins, full sweep, wool lined, satin yoke 250.00, 300.00 and up to 395.00
MEN'S FUR LINED COATS, unplucked otter, beaver and Persian collars 150.00, 175.00 and 265.00
MEN'S LONG LEATHER AND TWEED REVERSIBLE COATS, 57.50

Jordan Marsh Company

THE PREFERRED MEN'S STORE OF BOSTON

Drawing Supplies

Mechanical Drawing Instruments

"Essentials of Mechanical Drafting" by Frank

A book for students in Manual Training and Technical Schools
Milton Bradley Company 120 Boylston Street, Boston

Everything For The Automobile

John & Arthur

The House of Quality and Service!

Est. 1911 167 Mass Ave. Boston, Mass. B.B. 6363

Announcement

Starting February 1, 1920, your Barber Shop will occupy the store next to Walton's Lunch. The shop will be made attractive in this convenient location, but the price of Haircut will remain at 35 cents.

THE BARBER SHOP

OF THE

TECHNOLOGY BRANCH

Shuman Clothing

is made to meet the individual requirements of college men.

Furnishings Hats Shoes

Shuman & Co.
Boston
Shuman Corner
THE SERVICE STORE.

KEEP YOUR HANDS CLEAN WITH
FLASH
HAND CLEANER
Clean Hands After "Lab" Work

PETER GRAY & SONS Inc. STAMPINGS IN SHEET METALS

186 THIRD ST., EAST CAMBRIDGE

MISS A. I. DARLING Typewriting Multigraphing Addressing and Mailing

Wide experience in scientific work of all kinds. Dictation taken directly at machine. Accurate and neat work.

1389 Massachusetts Avenue
ROOMS 7 and 8
HARVARD SQUARE, CAMBRIDGE
Telephone Cambridge 894-W

DRINK

BRIGHAM'S MILK

Goodyear Service Station American Retread & Tire Co.

TIRES—TUBES—AND VULCANIZING

88 Massachusetts Avenue
Opposite Tech Buildings