Cost of Health Plan Will Force Employers to Cut Employees

By Ruth Marcus

WASHINGTON

Hersen Cain, the chief executive officer of the Godfather's Pizza company, was adamant. "For many, many businesses like mine the cost of your plan is simply a cost that will cause us to eliminate jobs," he said. President Clinton was equally adamant. The increased costs, he argued, wouldn't be so large, and the chain could just increase its prices by a little bit to make up for them. "I'm a satisfied customer," Clinton said. "I'd keep buying from you.

To end the lengthy exchange, which took place during a town hall meeting in Kansas City, Mo., last week, the president finally just asked Cain to send him the figures at the White House. Cain got the data from his accountants and did so this work. Their analysis shows the Clinton plan would nearly quadruple Godfa-
ther's health care costs, but would also vastly expand health care coverage, from a small slice of Cain's 3,400 worker plan to a sizable majority.

Internet Users Irate Over E-Mail

By Joshua Quittner

NEWSDAY

Monday night Lawrence Siegel, sat down at his computer terminal and typed out a short message, offering to provide free information anyone who sent him e-mail. Yet Siegel has not been able to read it since last year. "I'd keep buying from you," he said. "For the first time, all business will be able to negotiate the rates that America's largest companies do today. In addition, all of your competitors will have the same responsibilities that you will."