Think serious workstation performance means serious prices?

Would 147 SPECmarks blow your KERBEROS off?
How does a 40–55% discount grep you?

Hewlett-Packard is offering extraordinary pricing on HP Apollo Series 700 workstations for MIT faculty and staff. Take a look at the chart below to see the savings you can expect for the performance you need:

**HP APOLLO SERIES 700 WORKSTATION TECHNICAL SUMMARY AND PRICING**

<table>
<thead>
<tr>
<th>Model</th>
<th>Performance: Integer</th>
<th>Floating Point</th>
<th>SPECmarks</th>
<th>Clock Speed</th>
<th>Memory Cap.</th>
<th>Disk Cap. (max.)</th>
<th>Cache Size</th>
<th>SPECIAL MIT DISCOUNT BUNDLES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Model 715/33</td>
<td>41 MIPS</td>
<td>8.9MFLOPS</td>
<td>45.9</td>
<td>33MHz</td>
<td>16-192MB</td>
<td>2-640GB</td>
<td>64KB</td>
<td><strong>Monitor</strong></td>
</tr>
<tr>
<td>Model 715/33C</td>
<td>41 MIPS</td>
<td>8.9MFLOPS</td>
<td>45.9</td>
<td>33MHz</td>
<td>16-192MB</td>
<td>2-640GB</td>
<td>64KB</td>
<td>A251A</td>
</tr>
<tr>
<td>Model 715/50</td>
<td>62 MIPS</td>
<td>13MFLOPS</td>
<td>69</td>
<td>50MHz</td>
<td>16-256MB</td>
<td>2-640GB</td>
<td>64KB</td>
<td>525MB</td>
</tr>
<tr>
<td>Model 725/50</td>
<td>124 MIPS</td>
<td>40MFLOPS</td>
<td>147</td>
<td>99MHz</td>
<td>32-256MB</td>
<td>2-640GB</td>
<td>64KB</td>
<td>Desktop</td>
</tr>
<tr>
<td>Model 735CRX</td>
<td>124 MIPS</td>
<td>40MFLOPS</td>
<td>147</td>
<td>99MHz</td>
<td>32-400MB</td>
<td>256/256KB</td>
<td>256/256KB</td>
<td>Desktop</td>
</tr>
<tr>
<td>Model 735CRX</td>
<td>124 MIPS</td>
<td>40MFLOPS</td>
<td>147</td>
<td>99MHz</td>
<td>32-400MB</td>
<td>256/256KB</td>
<td>256/256KB</td>
<td>Deskside</td>
</tr>
</tbody>
</table>

SPECIAL MIT DISCOUNT BUNDLES

<table>
<thead>
<tr>
<th>Monitor Product #</th>
<th>Disk Memory, (9AM)</th>
<th>Desktop Memory</th>
<th>Base List Price</th>
<th>Standard Educ. Discount (33%)</th>
<th>SPECIAL MIT PRICE</th>
<th>MIT DISCOUNT</th>
</tr>
</thead>
<tbody>
<tr>
<td>19&quot; Grayscale A251A</td>
<td>525MB</td>
<td>Desktop</td>
<td>$8175</td>
<td>$5477</td>
<td><strong>$4905</strong></td>
<td>40%</td>
</tr>
<tr>
<td>17&quot; Color A2612A</td>
<td>525MB</td>
<td>Desktop</td>
<td>$9175</td>
<td>$6147</td>
<td><strong>$5505</strong></td>
<td>40%</td>
</tr>
<tr>
<td>19&quot; Color A2617A</td>
<td>525MB</td>
<td>Desktop</td>
<td>$14,275</td>
<td>$6664</td>
<td><strong>$7137</strong></td>
<td>50%</td>
</tr>
<tr>
<td>16&quot; Color A2659A</td>
<td>525MB</td>
<td>Desktop</td>
<td>$20,775</td>
<td>$13,920</td>
<td><strong>$9348</strong></td>
<td>55%</td>
</tr>
<tr>
<td>19&quot; Color A2659A</td>
<td>525MB</td>
<td>Desktop</td>
<td>$34,500</td>
<td>$23,603</td>
<td><strong>$15,705</strong></td>
<td>55%</td>
</tr>
<tr>
<td>19&quot; Color A2659A</td>
<td>525MB</td>
<td>Desktop</td>
<td>$37,500</td>
<td>$25,125</td>
<td><strong>$16,875</strong></td>
<td>55%</td>
</tr>
<tr>
<td>19&quot; Color A2659A</td>
<td>525MB</td>
<td>Desktop</td>
<td>$59,100</td>
<td>$39,597</td>
<td><strong>$26,595</strong></td>
<td>55%</td>
</tr>
</tbody>
</table>

All above prices are subject to change and are for budgetary purposes only.

**Standard Features:**
- HP-UX 9.x, sunos
- 10/100 fastLAN Ethernet interface
- 2 RS232C ports
- 1 Centronics port
- TR-864 keyboard & mouse
- 64MB SIMM memory
- One year hardware & software support
- CD-quality Audio CD
- 4 EISA bus slots (725 & 755 only)

**Options:**
- Disk drives/Arrays
- 4mm DAT (DDS format)
- CD ROM
- Floppy disk
- Optical drive
- (External devices receive standard 33% discount)
- (Internal devices receive the workstation system's discount)

For more details, or to order, call Colin Patterson at HP's Burlington office, 617–221–5014.

Offer ends October 31, 1993