Classified advertising

Earn Money
GREAT part-time opportunity to GAIN EXPERIENCE while marketing FORTUNE 500 Company's products on campus. Flexible hours. On-campus馐式an cost given. Call 1-800-242-7286

Would like to pay someone for tutoring elementary Biostatistics. Please call Joan: 244-9837.

CD-ROM Publishing: Software editor/programmer, min. two year's experience to design and engineer tapes for electronic library products including financial, scientific, medical, socio-economic & historical databases. Call Dr. Clark Abt, Publisher, Abt Books, 55 Wheeler St., Cambridge, MA 02139. 617/492-7100

Evening Receptionist
Social Services Office near Central Square area. One block from T, needs person to handle phone and other reception duties for evening office hours. Light typing skills helpful. Hours: Mon-Thurs 5-8pm. Salary: $6/hr. Contact Marianne at Cambridge Family and Children's Service at 876-4210

Part Time Jobs
$100 or more/week. 15-25 flexible hours in local company. Various positions. No experience necessary. Call 9 a.m. - 5 p.m. (617) 396-8208. Mr. Federico.

Just as it takes years to discover what is truly important about the place you work, it often takes a significant part of your career to discover what will make your work truly satisfying.

There is a temptation to focus on the more obvious issues such as title, pay, position and perquisites. However, many people discover there is a more satisfying experience. It is a process of several parts: finding a difficult and important problem; pushing your mind and spirit to the limit against the challenge; and producing a discovery or invention of significance to yourself and to others. This process leads to excitement, joy and superb work. The trappings inevitably follow. Ironically, if you focus on the trappings to the detriment of superb work, then it is likely you will gain neither.

The desire to meet every challenge with a better effort than ever before is the attitude that often spells the difference between success and failure for both you and for your company.

And your discovery of new knowledge brings the skills and abilities that form a better foundation for meeting the next challenge. It also makes you invaluable to your company.

The other route—focus on the trappings—leads to company politics and to frustration. Your company, of course, has a parallel responsibility: to provide the challenge, the proper environment, and to recognize and reward good work.