This is the principal overseas banking arm of Citicorp. It serves the lifetime financial services needs of households and individuals around the world. It has earned our reputation in the industry for original approaches to the management of banking services. The environment here is an energetic one. It's ideal for the MBA who can offer fresh thinking and an aggressive outlook on the future. If you're a kindred spirit, look into the entry level management opportunities at Citibank.

Operating Group
CITICORP, Inc., serves independent services management offices in each of Citibank's principal overseas operations. Each tailors processing, product development, marketing, technical planning, and customer service to a particular market segment. Each is staffed by experts in multinational geos. CITIGORP also develops and implements new technological banking systems. Analytical, independent and energetic professionals with broad management skills will form this group.

World Corporation Group
Account managers in this group have global responsibilities coordinating the complete banking needs of leading multinational companies of 25 major countries. Candidates should have a strong interest in professional financial management, with an emphasis on arranging large scale transactions.

This group seeks MBAs with financial backgrounds, marketing ability, and entrepreneurial skills who want to make a career of international finance.

International Banking Group
This is the principal overseas banking arm of Citicorp. It manages operations in 133 countries and is responsible for marketing and administering Citibank services to local governments, financial institutions and businesses. Candidates must have degrees in business administration, economics, law or some international field, who are experienced in foreign affairs, and who enjoy working in diverse environments.

Consumer Services Group
This group serves the lifetime financial needs of households and individuals around the world, with opportunities in:

Retail Line Management
MBA's interested in early line supervisory responsibilities with two functional areas (hopefully marketing & finance) are best suited for this program. Line assignments will be supplemented by staff exposures for credit, operations and marketing in order to develop general business managers.

Marketing
MBA's interested in product development management with ability to assume early line product management responsibilities are desired. MBA's will train under management with senior level consumer package good experience. Overall training is oriented toward early development of general business managers with emphasis on consumer marketing skills.

Operations
A technical background or other demonstrations of qualitative skills along with a finance emphasis are appropriate. Most trainees will have an initial staff assignment for a 36 month orientation and they will assume a Unit Manager's role with 30-50 employees.

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Financial Division
As a staff area, the Finance Division is responsible for Corporate level financial accounting and reporting, tax planning and compliance and investor relations. In its Corporate Treasury functions, the Division is responsible for managing the Bank's money position, domestic money gathering activities, management of the investment portfolio, formulation and monitoring of overseas funding strategies and execution of New York foreign exchange transactions.

People with law and accounting degrees and interests in international economics will be particularly interested in this division.

Citicorp Management Support Department
The Corporate Management Support Department is a small corporate staff reporting to and serving the Citicorp President and other members of senior management. It is responsible for all internal financial controls and management reviews. Members of the staff will have contact with all members of senior management of Citicorp.

The department is looking for highly analytical MBAs who are interested in finance and financial control. Within 12 to 24 months, it is expected that analysts in this department will move on to assignments within Citicorp's line management area.

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