“I wanted to work for a small company. It may sound crazy, but that’s why I went with IBM."

“When I was in school, I dreaded the thought of working for some huge company where I’d be just another number,” says IBM’s Jim Hamilton. (Jim, who has a B.S. in Electrical Engineering, is a Systems Engineering Manager in Marketing.)

“At the same time, I knew there were definite advantages in working for a large firm. So as I interviewed each company, I checked into the degree of individuality I could expect there.

“One of the main reasons I picked IBM was their decentralization. They’ve got over 300 locations throughout the country. Which to me means a big company with a small-company atmosphere.”

**IBM’s small team concept**

“Actually, there’s plenty of decentralization even within each location. For instance, in science and engineering, they use a small team concept. It means, no matter how large the project, you work individually or as part of a small team—about four or five people.

“In marketing, I was pretty much my own boss even before I became a manager. As a systems engineer, it’s up to you to find the solution to a customer’s problem, and then see it’s carried out in the optimum way. You work with the customer every step of the way.”

“There’s a lot more to the IBM story than Jim has mentioned. For more information, visit your campus placement office or send an outline of your interests and educational background to P. J. Koslow, IBM Corporation, Dept. C, 425 Park Avenue, New York, New York 10022. We’re an equal opportunity employer.”