The validity of Dahlen’s claim is that although he had received tentative permission from the Dean’s office to follow through with his negotiations, when members of JP and A-Ball Committees complained, he decided that his service would in reality be a disservice; negotiations with Manhattan were canceled.

Efforts, effectiveness

What does all this mean? It means that a good deal of the munificence surrounding TSE—that TSE is unethically taking advantage of the MIT community—is undermined. What it does indicate, however, is that TSE’s management has been entirely too unconcerned with revealing the true story to the undergraduate community when complaints are voiced. It has also not been effective in communicating its proposed plans to student government, when those may indeed be contrary to what student groups may be attempting (e.g., the tuxedo incident). Nick Coots, President of TSE, claims he now recognizes these problems and plans to devote an adequate public relations effort to keep the MIT Community informed. He is presently discussing with student government leaders the most effective way of continuously exchanging relevant information.

TSE molded as entrepreneurial ‘umbrella’ with many advantages for individual groups

At the time of TSE’s inception, the need for a separate corporation was evident. Many students were operating illegal entrepreneurial efforts on campus with no supervisory function available either to student government or anyone in the MIT administration. Recognizing such experience as beneficial—that it was good for students to earn their own money—and that some type of supervision was necessary, TSE was molded in such a way as to attract those individual entrepreneurs to the TSE “umbrella.” TSE offered such advantages as free use of all publicity facilities at MIT (including bulletin boards, booths in Building 10, and use of the MIT mail system) as well as such services as office space, secretarial services, and managerial aid (e.g., bookkeeping), all at a low cost. But mostly, it offered limited liability (an agency manager is not financially responsible for any losses incurred, although he has a major share of any profits).

Misconceptions of TSE

A common misconception is that MIT students are required to work with TSE if they are to initiate any profit-making venture. It is true, however, that no student or organization is allowed to solicit directly on the MIT campus unless affiliated with TSE. It is hoped the advantages that such affiliation offers would be sufficient enticement for belonging to TSE.

The core of the TSE organization is composed of a small group of own called Central Management whose job it is to oversee the operations of the various agencies. Present agencies are Tech Travel Service, Tech Engineering and Consulting, Tech Tutors, Campus Clothing, the Airline Representation and the Bedeley Laundry. Central Management consists of Mr. Harrington from the Placement Office, Mr. Sanders is an action company, its outstanding growth provides real security and its multi-scientific disciplines assure you an interesting career.