"Want a company that thinks you're as good as your ideas, not your age? See IBM Nov. 15th or 16th."

"I wanted a job where I could stand out and move ahead fast," says IBM's Bill Sherrard. (Bill graduated with a B.S. in Math in 1964.) "And I sensed there was a better chance to do that with IBM than with the other companies I interviewed.

"I got a desk full of responsibility right after I started. This gave me the chance to show what I could do. And if you deliver, age doesn't hold you back." (Bill is a Programming Department Manager, supervising 13 systems analysts and programmers.)

5,000 more managers

"One thing that's helped me is the fantastic growth rate of the whole information processing industry. You can get an idea of what this growth means by looking at IBM's need for managers. There are over 5,000 more managers today than there were four years ago. And they need more every day, so there's plenty of room for growth. IBM also offers terrific opportunities for educational growth.

One plant and laboratory program even pays all tuition and fees for any qualified applicant who wants to work on a Master's or Ph.D."

What to do next

IBM will be on campus to interview for careers in Marketing, Computer Applications, Programming, Research and Development, Manufacturing, and Field Engineering. Sign up for an interview at your placement office, even if you're headed for graduate school or military service. And if you can't make a campus interview, send an outline of your interests and educational background to J. E. Bull, IBM Corporation, 425 Park Avenue, New York, New York 10022.

We're an equal opportunity employer.