SO YOUR FIRST JOB OUT OF SCHOOL IS A PROGRAMMING JOB.

WHAT CAN THAT LEAD TO?

Well, for a start, consider the following possibilities:

- becoming an expert in software design for small or large digital computers.
- learning what there is to know about large-scale information systems.
- developing the capability of taking a senior role on scientific problem-solving projects.
- joining the fight to make real-time systems a reality.
- becoming a selling, designing, and programming "account manager" in the area of business data processing.

Our profession is providing computer services to business and industry, and we're pretty proud of what we've done so far. We're looking for additional men to share the challenges, frustrations, and significant rewards of computing in the real world. These vary from one individual to the next, but all of our staff members receive annual bonus, profit-sharing, and the opportunity to buy stock, in addition to salary and standard benefits.

If you've had some exposure to computers and would like to make them a full-time job, please sign up to talk with Mr. Hankins in the Student Placement Office on February 14th. He has lots of things to discuss with you.

PHILIP HANKINS & CO., INC.
800 Massachusetts Avenue, Arlington, Massachusetts