Candidates for Bachelor's or Master's Degrees are invited to discuss opportunities in:

**Engineering and Sales**

This is a unique opportunity to find out about the many career opportunities at IBM. The IBM representative can discuss with you typical jobs, various training programs, chances for advanced education, financial rewards, and company benefits—all important factors that affect your future.

**SOME FACTS ABOUT IBM**

An Unusual Growth Story: IBM has had one of the exceptional growth rates in industry. It has been a planned growth, based on ideas and products having an almost indefinite application in our modern economy.

Diverse and Important Products: IBM develops, manufactures and markets a wide range of products in the data processing field. IBM computers and allied products play a vital role in the operation of business, industry, science, and government.

Across-the-Country Operations: Laboratory and manufacturing facilities are located in Endicott, Kingston, Owego, Poughkeepsie, Vestal, Fort Worth, N. Y.; Burlington, Vermont; Lexington, Ky.; San Jose, Calif.; Bethesda, Md.; and Rochester, N. Y. Headquarters is located in New York City with sales and service offices in 180 major cities throughout the United States.

The Accent is on the Individual: No matter what type of work a person does at IBM, he is given all the responsibility he is able to handle, and all the support he needs to do his job. Advancement is by merit.

The areas in which IBM is engaged have an unlimited future. This is your opportunity to find out what that future has to offer you. All qualified applicants will be considered for employment without regard to race, creed, color or national origin.

Your placement officer can help you to learn more about IBM. He can give you information describing the many career fields at IBM. He will arrange an appointment for you with the IBM representative. If you cannot attend an interview, write or call the manager of the nearest IBM office:

P. H. Bradley, Branch Manager
IBM Corporation, Dept. 882
1730 Cambridge Street
Cambridge 38, Mass.
Phone: UN 4 6990

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