Institute Court Men

The Harvard team

John Hancock Said:

I have ever considered it as the indispensable duty of every member of society to promote, as far as in him lies, the prosperity of every individual, but more especially of the community in which he belongs.

Life insurance is inseparably bound up with the prosperity of every individual, family, and community. It is a secure and prosperous business and satisfactory to the salesman in every way.

The Hancock salesmen would like to interest a few ambitious men who graduate this year to make John Hancock selling their life work.

Statistics on college graduates who have entered commerce this afternoon will be well to make inquiries of the Department. It would be well to make inquiries of the

On the Courts

WINCHESTER

The Institute golf team after getting off to a good start last Saturday, beat the Williams 4-2, will play Harvard on the Brae Burn course this afternoon. Technology will be represented by four of the men who helped the University 9-0 defeat last spring, Captains Henry Hofmann, Malcolm Johnson, Franklin Consine and Jonathan Bald, Russell Consine and Benjamin Franklin Clement and Jonathan Ballard. Russell Conant and Benjamin Franklin Clement and Jonathan Balldard. Russell Conant and Benjamin Franklin Clement and Jonathan Ballard.

The Institute golfers by a 7-2 score this spring and in the last doubles engagement beat them. Harvard's win in this brought them a total of 10 points, while the Institute squad's showing in matches played for Bulletin 237.

The summary:

Hofmann (I.) defeated L. P. Holmes (H.), 6-4, 8-6.

Pfaffman (H.) defeated R. Bradf ord (T.), 4-6, 6-3, 6-4.

K. S. Pfaffman (H.) defeated Captain L. L. Tremaine (T.), 6-3, 7-5.

L. L. Tremaine (T.) defeated R. Bradford (H.), 4-6, 6-3, 6-4.

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