

you here, the object you hope to attain, and the ideal toward which you are to work hereafter. Definiteness of aim means much. The paths which lead no whither may afford pleasant walking, but they can be followed safely only by those who think clearly. Our institutions of learning are giving, and I believe, in a greater and increasing degree, a larger play to those influences which look toward common helpfulness, and in this service of men for each other is to be found not only that which gives men power, but also that which keeps them hopeful and sane amid the discouragements of our national, social and municipal history. Only this kind of close view of men enables one to rise superior to that sort of discouragement which the constant observation of the small motives and of the weaknesses of humanity bring under every man's eye, and to see in all of this seeming chaos of selfish effort and personal ambition the gradual growth of better things and the sure, if slow development of the universal conscience of mankind. So if I may say to you a single word on your first day in the Institute, it is to remind you that character is above intellect, and to call your attention to the fact that the engineer of the next twenty years is to be called on for a vastly different service from that rendered by the engineer of to-day. Twenty years ago society demanded of the engineer very little beside technical skill. To-day technical skill is no less a *sine qua non*, but if a man is to be an engineer in the great sense, he must be able to deal not only with things but with men, and in order to be able to do this, he must keep his sympathies and his ideals fresh in college, as well as in every other experience of his active life.

And finally, I hope you will remember that the Dean, the Medical Adviser and the Bursar are not the only people who will be glad to see you. I shall hope to see as many of you as I may, in your gatherings of one sort or another. I shall hope to sit down with you at some modest dinners at the Tech Union, and I trust that you will all remember that my door is always open to a student, that you will do me the pleasure to come in and make my acquaintance, so that in the next four years I may come to know you not only as a class, but face to face.

#### Cross Country Team.

As will be seen by the call for candidates in another column, training will begin Friday for the Cross Country Team. This fall the team will meet Amherst and Dartmouth and probably will enter the Intercollegiate Championship C. C. race in New York on Thanksgiving Day. The prospects of Tech having

a winning team are very bright, even with the loss of four of our old men. One can readily see that owing to these vacancies there will be the best of opportunities for new men. Members of the team will be given their cTc, and if Amherst or Dartmouth are defeated T's will be awarded to those who win. Beginning two weeks before first meet the men will live at the hotel, so as to have all the advantages of the training table, etc. This call for candidates refers to every man in the Institute and each man may be sure that every opportunity will be given him and that no partiality will be shown.

#### Co-operative Society.

That the Co-operative Society is gaining favor with the men is shown by the ready sale of membership tickets. On the opening days they were sold in Rogers Corridor, and may now be obtained at the co-operative stores. The small folders which were distributed explained the object of the Society and the work it is doing. Many Freshmen alone were supplied with drawing instruments at a lower cost than they could obtain them elsewhere.

Besides selling supplies at a low cost to the students, the Society enables its members to save many times the price of a ticket by means of its affiliated list of tradesmen.

The entire profits of the Society, including the sales from tickets, goes to the Scholarship Fund. Last year a number of men received sums ranging from \$75 to \$125; in all \$850 was given. In the past the men receiving benefits were not informed as to the source of their aid, but hereafter they will be told, as it is believed that it is fairer, not only to the Society, but to the men themselves.

It is the duty of every Tech man, whether Freshman or Senior, to obtain a co-operative ticket, not only for his own good, but also for the good that his money will do to some other student.